

**CONSULTING:**

- TEST PLANS & MANAGEMENT
- BUSINESS DEVELOPMENT
- QUALITY
- ITAR
- TAX ABATEMENT



# CVG STRATEGY



DEVELOP INNOVATE IMPLEMENT

321.253.9791 | [www.cvgstrategy.com](http://www.cvgstrategy.com)

# RESOURCES



## MOVING YOUR BUSINESS IN THE RIGHT DIRECTION.

OUR GOAL IS TO HELP YOU OPERATE MORE EFFICIENTLY AND PROFITABLY. WE VALUE OUR REPUTATION OF DELIVERING ON COMMITMENTS. WITH CVG STRATEGY AS A CORPORATE PARTNER, YOU HAVE ACCESS TO RESOURCES THAT WILL HELP YOUR COMPANY ACHIEVE PROFITABLE SUSTAINED GROWTH.

WE ARE CONSULTANTS. OUR JOB IS TO HELP IMPROVE YOUR COMPANY OPERATIONS AND ADD VALUE.



## SUBJECT MATTER EXPERTS

When you need to augment your staff, we can help.

The best performers, with the best tools, succeed. When you have a CVG Strategy top performer leading or participating on your project, the confidence instilled results in better executed projects. We can relieve the load on your direct producers so that they continue to be productive on your daily business.

### TEST MANAGEMENT - MILITARY PROGRAMS

After working in the Defense Industry for many years in operational and leadership capabilities, CVG Strategy's military subject matter experts know what it takes to be successful and how to solve the problems you are currently facing. Environmental Test Plans can be complicated. CVG Strategy has developed a process to assess our client's needs, establish a Life Cycle Profile, and generate the Detailed Environmental Test Plans that will ensure your product is tested comprehensively. We can manage your testing program from start to finish.

### ISO 9001:2008 QUALITY MANAGER

CVG Strategy consultants are trained on the Body of Knowledge for the American Society for Quality (ASQ) Certified Quality Auditor (CQA) and the criteria for the RABQSA-Certified ISO 9001:2000 Internal Quality Auditors Training.

### ITAR COMPLIANCE

More than ever before, companies today need to comply with all of the U.S. export regulations. Compliance with the International Traffic in Arms Regulations (ITAR) is both necessary and worthwhile. We can help establish and maintain ITAR compliance with U.S export laws and regulations.

### BUSINESS DEVELOPMENT - DOD PRIME

Our sales professionals can add value in outsourced business development and marketing utilizing more than 25 combined years of experience.

### RELOCATION / EXPANSION CONSULTANT

Our specialists have secured large tax abatements for companies expanding or relocating through local and state government. CVG Strategy is a Board Member of the Space Coast Economic Development Commission.

# SERVICES



## QUALITY - ISO 9001

Good quality yields customer loyalty. Having a Quality Management System (QMS) can help increase overall product satisfaction while reducing manufacturing costs. Our experts can customize an ISO 9001:2008 implementation program for your organization without overwhelming current operations.

- GAP Analysis
- Implementation Plan
- Training
- Documentation
- Pre-/Post-Audit
- Internal Auditing

## ITAR COMPLIANCE

- Customized ITAR compliance programs
- ITAR compliance policy and procedure manuals
- ITAR compliance assessments and audits
- Product classification and categorization

## BUSINESS DEVELOPMENT

- Market Assessment
- Develop Market Strategy
- Prospecting, Campaign, and Proposal Preparation
- Sales Planning and Training
- Sales Representation

## TEST PLANS & TEST MANAGEMENT

OUR EXPERIENCE INCLUDES:

- ✓ MIL-STD-810G

### DOD Environmental Testing

This standard is applied to military equipment's environmental design and test limits to the conditions that it will experience throughout its service life, and establishing chamber test methods that replicate the effects of environments on the equipment.

- ✓ MIL-STD-202G

### DOD Test Standard for Electronics & Electrical Components

This standard establishes uniform methods for testing electronic and electrical component parts, including basic environmental tests to determine resistance to deleterious effects of natural elements and conditions surrounding military operations, and physical and electrical tests.

- ✓ RTCA DO-160G

### Airborne Equipment Environmental Testing

Specifies standard environmental test conditions (categories) and corresponding test procedures for airborne equipment used to ensure an adequate degree of confidence in performance during use aboard an air vehicle.

- ✓ HALT - Highly Accelerated Life Test

- ✓ HASS - Highly Accelerated Stress Screen

Collectively referred to as Accelerated Stress Testing (AST) developed at General Motors (GMW3172), these tests subject a product to a series of overstresses, effectively forcing product weak links to emerge by accelerating fatigue. It is commonly applied to electronic equipment and commercial systems.

- ✓ International Standard IEC 60529

The IP Code or International Protection Rating (also interpreted as Ingress Protection Rating). As defined in international standard IEC 60529, it classifies the degrees of protection provided against the intrusion of objects including dust and water in electrical enclosures.



## RELOCATION / EXPANSION TAX ABATEMENT

- Assist with Realtor and site selection
- Work with local EDC/EDO
- Seek multiple location incentives for comparison
- Prepare estimates and plan documents
- Represent client to local government



LET US HELP MOVE YOUR BUSINESS IN THE RIGHT DIRECTION.

## OUR FOCUS:

CVG STRATEGY'S STRENGTH IS OFFERING IDEAL SOLUTIONS TO OUR CLIENTS' MOST IMPORTANT ISSUES AND HELPING THEM OVERCOME CHALLENGES. OUR APPROACH IS TO GUIDE CLIENTS THROUGH A MAZE OF UNCERTAINTY TO A SENSIBLE AND PROFITABLE RESULT. WE HAVE GAINED KNOWLEDGE AND EXPERIENCE THROUGH YEARS OF DEVELOPING SOLUTIONS FOR THE MOST DIFFICULT, FUNDAMENTAL PROBLEMS FACED BY DEFENSE AND MANUFACTURING COMPANIES.

## CONTACT US:

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Located on Florida's Space Coast, CVG Strategy is a minority and woman-owned small business.



## OUR MISSION:

HELPING BUSINESSES STAY AHEAD OF THE COMPETITION BY GENERATING POSITIVE CASH FLOWS, CONTROLLING COSTS AND ACCELERATING PROFITABLE GROWTH THROUGH EXPERT GUIDANCE. CVG STRATEGY CAN BE THE KEY TO YOU COMPLETE YOUR PUZZLE.



## SERVICES:

1. TEST PLANS & MANAGEMENT
2. QUALITY - ISO 9001
3. ITAR COMPLIANCE
4. BUSINESS DEVELOPMENT
5. RELOCATION TAX ABATEMENT